



**VENTURA COUNTY
HEALTH CARE AGENCY**

MICHAEL POWERS
Director

December 8, 2009

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93009

Joan R. Araujo
Deputy Director
VCMC Ambulatory Care Administrator

Barry Fisher
Public Health Director

Robert Gonzalez, MD
Medical Director

Paul E. Lorenz
Deputy Director
VCMC Hospital Administrator
Compliance Officer

Ronald L. O'Halloran, MD
Medical Examiner/Coroner

Catherine Rodriguez
Deputy Director
Chief Financial Officer

Meloney Roy
Behavioral Health Director

Terrie Stanley
Deputy Director
Managed Care Director

SUBJECT: Ratification, Approval, and Authorization for the HCA
Director to Enter into an Agreement with Catalyst
Technologies, Inc. for Services in Conjunction with
VCHCP's Quality of Care Improvement Program

RECOMMENDATION:

It is recommended that your Board: ratify, approve and authorize the Health Care Agency Director to enter into an Agreement with Catalyst Technologies, Inc. to provide data processing services to the Ventura County Health Care Plan in conjunction with its participation in the annual health plan quality of care measurement program conducted by the National Committee on Quality Assurance (NCQA); such Agreement with Catalyst Technologies, Inc., is for services in an amount not to exceed \$174,000 for the period January 1, 2009 through November 30, 2011.

REASON FOR RATIFICATION:

This contract was originally signed March 2009 under the deputized purchasing authority granted to the HCA Director. Initially, it was interpreted that since the cost in any one year of this Agreement was less than \$100,000, Board approval was not necessary.

When the VCHCP sought to make payment to the vendor, it was brought to our attention that County policy requires that any service agreement with a cost in excess of \$100,000 during the "initial term" of the agreement must be approved by the Board of Supervisors.

FISCAL IMPACT:

Mandatory:

Yes

Authority: Required by Contract with the State of California, 'Managed Risk Medical Insurance Board' (MRMIB) Agency, for Participation in the State's Healthy Families Program

Funding Match Required:

None

Source of Funding:

VCHCP Operational Performance

Impact on other Departments:

None

Summary of Annual Revenue and Total Costs of Amended Contracts:

	FY 2008-2009	FY 2009-2010	FY 2010-2011
REVENUE	\$53,371	\$60,000	\$60,000
DIRECT COSTS	\$53,371	\$60,000	\$60,000
INDIRECT COSTS	N/A	N/A	N/A
Net Revenue (Cost)	(0)	(0)	(0)

The appropriations needed for this contract have been included in the operational plan of the VCHCP.

Current Fiscal Year Budget Projections:

Current FY 2009-10 Budget Projections for Ventura County Health Care Plan				
	Adopted Budget	Adjusted Budget	Projected Budget	Estimated Savings (Deficit)
Expenditures	\$36,124,844	\$36,124,844	\$36,124,844	\$ -0-
Revenue	\$36,399,353	\$36,399,353	\$36,399,353	\$ -0-
Operational Income	\$(274,509)	\$(274,509)	\$(274,509)	\$ -0-

DISCUSSION:

The Ventura County Health Care Plan (VCHCP) participates in the "National Committee for Quality Assurance's" (NCQA) annual quality of care measurement process known as the "Healthcare Effectiveness Data and Information Set" (HEDIS) program. NCQA is a private, not-for-profit organization dedicated to improving health care quality and recognized and respected industry-wide.

The HEDIS program requires that VCHCP provide patient claims and medical record data to an NCQA-certified vendor, such as Catalyst Technologies, who sorts through the data using sophisticated software programs to gather the appropriate patient care information for electronic submission to NCQA.

VCHCP is required under its contract with the State agency known as the "Managed Risk Medical Insurance Board" (MRMIB) to submit this patient care data for members enrolled in the State's "Healthy Families Program".

IT Services reviewed the request and, from this review, has no concerns on (1) its technology, (2) how it would be implemented in the County or (3) that it would have a detrimental impact on any existing common County infrastructure.

This letter has been reviewed by the County Executive Office, County Counsel, GSA Procurement and the Auditor-Controller's Office. If you have any questions regarding this item, please call Terrie Stanley at 677-5238.



TERRIE STANLEY
HCA Deputy Director
Director Managed Care



MICHAEL POWERS
Health Care Agency Director

Attachment: Exhibit 1, Services Agreement: